

**CHALLENGE**

# Sourcing cost-effective and sustainable solutions for a property management organization across multiple locations and regions

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A firm managing over \$7.8 billion of real estate was decentralized and had no visibility into waste spend on services that their hundreds of properties were paying for monthly.

## SOLUTION

# Customized and centralized solutions from one waste and recycling team

By centralizing all vendor contracts to Rubicon, Rubicon became the firm's procurement arm for waste and recycling. The firm was able to view data around financials, service, and sustainability as a whole. Rubicon works with the properties individually to eliminate the time they are spending worrying about trash and focus on tenant outreach and experience.

## RESULTS

**Savings**

Saved \$89,480 on waste in 2020, or 3% net save.

**Implementation**

As the firm acquires new residential communities, Rubicon reviews invoices prior to take over and procures special rates to hit the ground running with savings upon acquisition.

**Performance**

99.8% on-time pickup performance since launch.

**Consolidation**

One point of contact across 80 locations in 9 states.

