

CHALLENGE

Sourcing cost-effective and sustainable solutions for a community-focused real estate and infrastructure firm with multi-tenant properties across the United States.

A firm managing \$28.8B in assets was decentralized and had no visibility into financial, service, and sustainability performance across their owned and managed properties.

SOLUTION

Customized and centralized solutions from one waste and recycling team

By centralizing all vendor contracts to Rubicon, Rubicon became the turn-key solution around financials, service, and sustainability as a whole. Rubicon works with properties individually to eliminate the time they spend worrying about trash, allowing them additional time to focus on tenant outreach and experience.

RESULTS



Immediate Savings

Upon takeover of first 6 locations, Rubicon helped the firm realize \$72K in annual savings



Forecasted Savings

Rubicon and the firm are working waste contract review for another set of properties to procure Rubicon vendors. Phase 1 savings are projected at \$59K, and Phase 2 savings are projected at \$55K.



Implementation

As the firm acquires new residential communities, Rubicon reviews invoices prior to take over and procures special rates to hit the ground running with savings upon acquisition.

