



CASE STUDY | NON-PROFIT

Quentin Road Baptist Church



Challenges

Costs are key when managing a ministry and school with 2,500 students (Pre-K through Seminary). Quentin Road Baptist Church was locked into a waste contract with a different hauling vendor, where costs were escalating. New information on market rates had Quentin Road Baptist Church locked into overpaying for service without cost transparency.

Value Created

- Rubicon arranged for QRBC to get out of its higher-cost waste services contract and into a more affordable solution, connecting them with a Rubicon hauling partner.
- Rubicon put QRBC on a path towards sustainability with more strategic pick-ups and improved reliability.
- QRBC was able to leverage its new cost savings to reinvest in the maintenance of the school and its campuses, and improve on the teaching and services it provides.
- Rubicon brought consistency and transparency to billing, rates and fees that wasn't previously there for QRBC.



Trash isn't the most paramount concern for us at the Quentin Road Baptist Church, but ensuring that trash is handled in a manner that doesn't impact the financial stress of our organization is critical. Rubicon came in and treated us like a priority customer, got us out of our existing contract, and now provides a reliable waste solution for us that puts money back into our church and organization. We could not be happier.

Mark Julian
Staff Pastor | Zurich, Illinois